## - BankUnited

## BankUnited, Inc. Reports 2022 Results

January 19, 2023
MIAMI LAKES, Fla.--(BUSINESS WIRE)--Jan. 19, 2023-- BankUnited, Inc. (the "Company") (NYSE: BKU) today announced financial results for the quarter and year ended December 31, 2022.
"We finished 2022 strong, with good growth, margin expansion and the launch of Atlanta and the Dallas branch. We're optimistic going into 2023," said Rajinder Singh, Chairman, President and Chief Executive Officer.

For the quarter ended December 31, 2022, the Company reported net income of $\$ 64.2$ million, or $\$ 0.82$ per diluted share, compared to $\$ 87.9$ million, or $\$ 1.12$ per diluted share for the immediately preceding quarter ended September 30,2022 and $\$ 125.3$ million, or $\$ 1.41$ per diluted share, for the quarter ended December 31, 2021. For the year ended December 31, 2022, the Company reported net income of $\$ 285.0$ million, or $\$ 3.54$ per diluted share, compared to $\$ 415.0$ million, or $\$ 4.52$ per diluted share, for the year ended December 31, 2021.

## Quarterly Highlights

- BankUnited was ranked \#1 in comprehensive innovation, \#2 in bank reputation among customers and \#9 in bank reputation among non-customers in an annual survey by the American Banker and RepTrak, published in November 2022. The survey encompassed 41 large, regional and nontraditional banks.
- Pre-tax, pre-provision net revenue ("PPNR") was $\$ 121.4$ million for the quarter ended December 31, 2022, compared to $\$ 120.8$ million for the immediately preceding quarter ended September 30, 2022 and $\$ 63.8$ million for the quarter ended December 31, 2021. PPNR for the quarter ended December 31, 2021 was impacted by certain significant notable items, further discussed below in the section titled "Non-interest income and Non-interest expense."
- Loans grew by $\$ 619$ million for the quarter ended December 31, 2022. The core C\&I and commercial real estate portfolio segments grew by a total of $\$ 722$ million. For the year ended December 31, 2022, excluding the decline in PPP loans, total loans grew by $6 \%$ or $\$ 1.4$ billion.
- Total deposits grew by $\$ 160$ million during the quarter ended December 31, 2022. Not unexpectedly in the current interest rate environment, non-interest bearing demand deposits declined by $\$ 756$ million to $29 \%$ of total deposits, while interest bearing deposits grew by $\$ 916$ million.
- The net interest margin, calculated on a tax-equivalent basis, expanded to $2.81 \%$ for the quarter ended December 31, 2022, from $2.76 \%$ for the immediately preceding quarter and $2.44 \%$ for the quarter ended December 31, 2021. Net interest income increased by $\$ 7.2$ million, compared to the immediately preceding quarter ended September 30, 2022 and by $\$ 37.1$ million compared to the quarter ended December 31, 2021. Net interest income for the year ended December 31, 2022 grew by $15 \%$ compared to the prior year, while the net interest margin expanded by 30 basis points year-over-year.
- In response to the rising interest rate environment and tightening liquidity, the average cost of total deposits rose to $1.42 \%$ for the quarter ended December 31, 2022, from $0.78 \%$ for the immediately preceding quarter ended September 30, 2022 and $0.19 \%$ for the quarter ended December 31, 2021. The yield on average interest earning assets increased to $4.60 \%$ for the quarter ended December 31, 2022, from 3.80\% for the immediately preceding quarter and $2.81 \%$ for the quarter ended December 31, 2021.
- For the quarter ended December 31, 2022, the Company recorded a provision for credit losses of $\$ 39.6$ million compared to provisions of $\$ 3.7$ million and $\$ 0.2$ million for the quarters ended September 30, 2022 and December 31, 2021, respectively. Despite the decline in non-performing loans, we built reserves during the quarter in light of a worsening baseline economic forecast and a heightened level of uncertainty regarding the trajectory of the economy. The provision for credit losses for the quarter ended December 31, 2022 was also impacted by loan growth and an increase in certain specific reserves. The ratio of the ACL to total loans increased to $0.59 \%$, from $0.54 \%$ at September 30, 2022.
- During the quarter ended December 31, 2022, the Company repurchased approximately 1.9 million shares of its common stock for an aggregate purchase price of $\$ 64.7$ million, at a weighted average price of $\$ 33.92$ per share.


## Loans

A comparison of loan portfolio composition at the dates indicated follows (dollars in thousands):

|  | December 31, 2022 |  |  | September 30, 2022 |  |  | December 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential and other consumer loans | \$ | 8,900,714 | 35.7\% | \$ | 8,853,884 | 36.4\% | \$ | 8,368,380 | 35.2\% |
| Non-owner occupied commercial real estate |  | 5,405,597 | 21.7\% |  | 5,331,232 | 22.1\% |  | 5,536,348 | 23.3\% |
| Construction and land |  | 294,360 | 1.2\% |  | 246,202 | 1.0\% |  | 165,390 | 0.7\% |
| Owner occupied commercial real estate |  | 1,890,813 | 7.6\% |  | 1,919,074 | 7.9\% |  | 1,944,658 | 8.2\% |
| Commercial and industrial |  | 6,414,351 | 25.9\% |  | 5,786,907 | 23.9\% |  | 4,790,275 | 20.2\% |
| PPP |  | 3,370 | -\% |  | 10,191 | -\% |  | 248,505 | 1.0\% |
| Pinnacle |  | 912,122 | 3.7\% |  | 932,187 | 3.8\% |  | 919,641 | 3.9\% |
| Bridge - franchise finance |  | 253,774 | 1.0\% |  | 254,137 | 1.0\% |  | 342,124 | 1.4\% |


| Bridge - equipment finance |  | 286,147 | 1.1\% |  | 310,035 | 1.3\% |  | 357,599 | 1.5\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage warehouse lending ("MWL") |  | 524,740 | 2.1\% |  | 622,883 | 2.6\% |  | 1,092,133 | 4.6\% |
|  | \$ | 24,885,988 | 100.0\% | \$ | 24,266,732 | 100.0\% | \$ | 23,765,053 | 100.0\% |

Total loans grew by $\$ 619$ million for the quarter ended December 31, 2022. In the aggregate, the core C\&I and commercial real estate portfolio segments grew by $\$ 722$ million. The commercial and industrial segment, including owner-occupied commercial real estate, grew by $\$ 599$ million for the quarter, while commercial real estate loans grew by $\$ 123$ million. As expected, the remaining commercial segments declined during the quarter while the residential portfolio grew modestly.

## Asset Quality and the Allowance for Credit Losses ("ACL")

Non-performing loans totaled $\$ 105.0$ million or $0.42 \%$ of total loans at December 31, 2022, down from $\$ 156.4$ million or $0.64 \%$ of total loans at September 30, 2022 and $\$ 205.9$ million or $0.87 \%$ of total loans at December 31, 2021. Non-performing loans included $\$ 40.3$ million, $\$ 41.8$ million and $\$ 46.1$ million of the guaranteed portion of SBA loans on non-accrual status, representing $0.16 \%, 0.17 \%$ and $0.19 \%$ of total loans at December 31, 2022, September 30, 2022 and December 31, 2021, respectively.

The following table presents criticized and classified commercial loans at the dates indicated (in thousands):

## Special mention

Substandard - accruing
Substandard - non-accruing
Doubtful

| $\begin{gathered} \text { December 31, } \\ 2022 \\ \hline \end{gathered}$ |  | September 30, 2022 |  | $\begin{gathered} \text { December 31, } \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 51,433 | \$ | 26,939 | \$ | 148,593 |
|  | 605,965 |  | 662,716 |  | 1,136,378 |
|  | 75,125 |  | 104,994 |  | 129,579 |
|  | 7,990 |  | 32,093 |  | 47,754 |
| \$ | 740,513 | \$ | 826,742 | \$ | 1,462,304 |

The following table presents the ACL and related ACL coverage ratios at the dates indicated and net charge-off rates for the periods ended December 31, 2022, September 30, 2022, and December 31, 2021 (dollars in thousands):

December 31, 2021
September 30, 2022
December 31, 2022

|  |  |
| :--- | ---: |
|  | ACL |
| $\$$ | 126,457 |
| $\$$ | 130,671 |
| $\$$ | 147,946 |


| ACL to Total <br> Loans |
| ---: |
| $0.53 \%$ |
| $0.54 \%$ |
| $0.59 \%$ |


| ACL to Non- <br> Performing Loans | Net Charge-offs to <br> Average Loans ${ }^{(1)}$ |
| ---: | ---: | ---: |
| $61.41 \%$ | $0.29 \%$ |
| $83.54 \%$ | $0.16 \%$ |
| $140.88 \%$ | $0.22 \%$ |

(1) Annualized for the nine months ended September 30, 2022.

The ACL at December 31, 2022 represents management's estimate of lifetime expected credit losses given our assessment of historical data, current conditions and a reasonable and supportable economic forecast as of the balance sheet date. For the quarter ended December 31, 2022, the Company recorded a provision for credit losses of $\$ 39.6$ million, including $\$ 40.4$ million related to funded loans. The most significant factor impacting the provision for credit losses for the quarter ended December 31, 2022 was the economic forecast and uncertainty about the trajectory of the economy, which impacted both the quantitative and qualitative portions of the ACL. New loan production and increases in certain specific reserves also impacted the provision for the quarter.

For the year ended December 31, 2022 the provision for credit losses totaled $\$ 75.2$ million, compared to a recovery of the provision of $\$(67.1)$ million for the year ended December 31, 2021. The provision for 2022 reflected consideration of emerging economic uncertainty and increasing probability of a recession, while the recovery for 2021 reflected the release of reserves built at the time of onset of the COVID-19 pandemic.

The following table summarizes the activity in the ACL for the periods indicated (in thousands):

|  | Three Months Ended December 31, |  |  |  | Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2022 |  | 2021 |  |
| Beginning balance | \$ | 130,671 | \$ | 159,615 | \$ | 126,457 | \$ | 257,323 |
| Provision (recovery) |  | 40,408 |  | 1,067 |  | 73,814 |  | $(64,456)$ |
| Net charge-offs |  | $(23,133)$ |  | $(34,225)$ |  | $(52,325)$ |  | $(66,410)$ |
| Ending balance | \$ | 147,946 | \$ | 126,457 | \$ | 147,946 | \$ | 126,457 |

## Net Interest Income

Net interest income for the quarter ended December 31, 2022 was $\$ 243.1$ million, compared to $\$ 235.8$ million for the immediately preceding quarter ended September 30, 2022 and $\$ 206.0$ million for the quarter ended December 31, 2021. Interest income increased by $\$ 75.5$ million for the quarter ended December 31, 2022, compared to the immediately preceding quarter while interest expense increased by $\$ 68.2$ million.

The Company's net interest margin, calculated on a tax-equivalent basis, increased by $0.05 \%$ to $2.81 \%$ for the quarter ended December 31, 2022, from $2.76 \%$ for the immediately preceding quarter ended September 30, 2022. Factors impacting the net interest margin for the quarter ended December 31, 2022 included:

- The tax-equivalent yield on investment securities increased to $4.33 \%$ for the quarter ended December 31, 2022, from $3.12 \%$ for the quarter ended September 30, 2022. This increase resulted from the reset of coupon rates on variable rate
securities and to a lesser extent, purchases of higher yielding securities.
- The tax-equivalent yield on loans increased to $4.72 \%$ for the quarter ended December 31, 2022, from $4.11 \%$ for the quarter ended September 30, 2022. The resetting of variable rate loans to higher coupon rates and origination of new loans at higher rates contributed to the increase.
- The average rate paid on interest bearing deposits increased to $2.06 \%$ for the quarter ended December 31, 2022, from $1.14 \%$ for the quarter ended September 30, 2022, in response to the rising interest rate environment and tightening liquidity conditions. Time deposits grew as a percentage of interest bearing deposits as we deployed a strategy to extend the term of interest bearing deposits.
- The average rate paid on FHLB advances increased to $3.44 \%$ for the quarter ended December 31, 2022, from 2.25\% for the quarter ended September 30, 2022, primarily in response to the rising interest rate environment.


## Non-interest income and Non-interest expense

Non-interest income totaled $\$ 26.8$ million for the quarter ended December 31, 2022, compared to $\$ 23.1$ million for the quarter ended September 30, 2022 and $\$ 45.6$ million for the quarter ended December 31, 2021. During the quarter ended December 31, 2021, the Company sold a portfolio of single-family residential loans for a gain of $\$ 18.2$ million.

Non-interest income totaled $\$ 77.6$ million for the year ended December 31, 2022, compared to $\$ 134.2$ million for the year ended December 31, 2021. The year-over-year decline is primarily attributable to (i) the gain on sale of residential loans in the fourth quarter of 2021 discussed above, (ii) a $\$ 19.7$ million decline in the fair value of certain preferred stock investments included in net loss on investment securities for the year ended December 31, 2022, and (iii) a decline in "other" non-interest income related primarily to lower BOLI revenue.

Non-interest expense totaled $\$ 148.5$ million for the quarter ended December 31,2022 , compared to $\$ 138.1$ million for the immediately preceding quarter ended September 30, 2022 and $\$ 187.9$ million for the quarter ended December 31, 2021. Non-interest expense totaled $\$ 540.3$ million and $\$ 547.6$ million for the years ended December 31, 2022 and 2021, respectively. Non-interest expense for the quarter and year ended December 31, 2021 included a loss of $\$ 44.8$ million on discontinuance of cash flow hedges. Quarter-over-quarter and year-over-year increases in employee compensation and benefits and in technology expense reflected labor market dynamics and continued investment in people and technology to support future growth.

## Provision (benefit) for income taxes

The effective income tax rate was $21.5 \%$ and $24.0 \%$ for the quarter and year ended December 31, 2022, compared to (97.2)\% and $7.7 \%$ for the quarter and year ended December 31, 2021. The effective income tax rate for both the quarter and year ended December 31, 2021 was positively impacted by $\$ 69.1$ million in discrete tax benefits recognized in the fourth quarter of 2021.

## Earnings Conference Call and Presentation

A conference call to discuss quarterly results will be held at 9:00 a.m. ET on Thursday, January 19, 2023 with Chairman, President and Chief Executive Officer, Rajinder P. Singh, Chief Financial Officer, Leslie N. Lunak and Chief Operating Officer, Thomas M. Cornish.

The earnings release and slides with supplemental information relating to the release will be available on the Investor Relations page under About Us on www.bankunited.com prior to the call. Due to recent demand for conference call services, participants are encouraged to listen to the call via a live Internet webcast at https://ir.bankunited.com. To participate by telephone, participants will receive dial-in information and a unique PIN number upon completion of registration at https://register.vevent.com/register/B19a423dcb6b32467695ab75bc2d26717e. For those unable to join the live event, an archived webcast will be available in the Investor Relations page at https://ir.bankunited.com approximately two hours following the live webcast.

## About BankUnited_Inc.

BankUnited, Inc., with total assets of $\$ 37.0$ billion at December 31, 2022, is the bank holding company of BankUnited, N.A., a national bank headquartered in Miami Lakes, Florida with 54 banking centers in 12 Florida counties, 4 banking centers in the New York metropolitan area, and 1 banking center located in Dallas, Texas.

## Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company's current views with respect to, among other things, future events and financial performance.

The Company generally identifies forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates," "forecasts" or the negative version of those words or other comparable words. Any forward-looking statements contained in this press release are based on the historical performance of the Company and its subsidiaries or on the Company's current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations contemplated by the Company will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions, including (without limitations) those relating to the Company's operations, financial results, financial condition, business prospects, growth strategy and liquidity, including as impacted by external circumstances outside the Company's direct control. If one or more of these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, the Company's actual results may vary materially from those indicated in these statements. These factors should not be construed as exhaustive. The Company does not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements. Information on these factors can be found in the Company's Annual Report on Form 10-K for the year ended December 31, 2021 and any subsequent Quarterly Report on Form 10-Q or Current Report on Form 8-K, which are available at the SEC's
website (www.sec.gov).

## BANKUNITED, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS - UNAUDITED (In thousands, except share and per share data)

| ASSETS | $\begin{gathered} \text { December 31, } \\ 2022 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Cash and due from banks: |  |  |  |  |
| Non-interest bearing | \$ | 16,068 | \$ | 19,143 |
| Interest bearing |  | 556,579 |  | 295,714 |
| Cash and cash equivalents |  | 572,647 |  | 314,857 |
| Investment securities (including securities recorded at fair value of \$9,745,327 and \$10,054,198) |  | 9,755,327 |  | 10,064,198 |
| Non-marketable equity securities |  | 294,172 |  | 135,859 |
| Loans |  | 24,885,988 |  | 23,765,053 |
| Allowance for credit losses |  | $(147,946)$ |  | $(126,457)$ |
| Loans, net |  | 24,738,042 |  | 23,638,596 |
| Bank owned life insurance |  | 308,212 |  | 309,477 |
| Operating lease equipment, net |  | 539,799 |  | 640,726 |
| Goodwill |  | 77,637 |  | 77,637 |
| Other assets |  | 740,876 |  | 634,046 |
| Total assets | \$ | 37,026,712 | \$ | 35,815,396 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities:
Demand deposits:
Non-interest bearing
Interest bearing
Savings and money market
Time
Total deposits
Federal funds purchased
FHLB advances
Notes and other borrowings
Other liabilities
Total liabilities


## Commitments and contingencies

## Stockholders' equity:

Common stock, par value $\$ 0.01$ per share, $400,000,000$ shares authorized; $75,674,587$ and $85,647,986$
shares issued and outstanding
Paid-in capital

| 757 | 856 |  |
| ---: | ---: | ---: |
| 321,729 | 707,503 |  |
| $2,551,400$ | $2,345,342$ |  |
|  | $(437,905)$ |  |
|  | $2,435,981$ | $(15,940)$ |
|  | $37,026,712$ | $\$$ |

BANKUNITED, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME - UNAUDITED
(In thousands, except per share data)

|  | Three Months Ended |  |  |  |  |  | Years Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { December 31, } \\ & \hline 2022 \end{aligned}$ |  | $\begin{aligned} & \hline \text { September 30, } \\ & 2022 \end{aligned}$ |  | December 31, |  | $\begin{gathered} \hline \text { December 31, } \\ \hline 2022 \end{gathered}$ |  | $\begin{gathered} \hline \text { December 31, } \\ \hline 2021 \end{gathered}$ |  |
|  |  |  |  | 2021 |  |  |  |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 288,973 |  |  | \$ | 244,884 | \$ | 198,275 | \$ | 934,642 | \$ | 800,819 |
| Investment securities |  | 105,172 |  | 77,109 |  | 38,201 |  | 280,100 |  | 152,619 |
| Other |  | 7,345 |  | 4,031 |  | 1,397 |  | 15,709 |  | 6,010 |
| Total interest income |  | 401,490 |  | 326,024 |  | 237,873 |  | 1,230,451 |  | 959,448 |


| Deposits |  | 94,403 |  | 53,206 |  | 13,631 |  | 179,972 |  | 67,596 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrowings |  | 64,021 |  | 36,982 |  | 18,227 |  | 137,519 |  | 96,164 |
| Total interest expense |  | 158,424 |  | 90,188 |  | 31,858 |  | 317,491 |  | 163,760 |
| Net interest income before provision for credit losses |  | 243,066 |  | 235,836 |  | 206,015 |  | 912,960 |  | 795,688 |
| Provision for (recovery of) credit losses |  | 39,608 |  | 3,720 |  | 246 |  | 75,154 |  | $(67,119)$ |
| Net interest income after provision for credit losses |  | 203,458 |  | 232,116 |  | 205,769 |  | 837,806 |  | 862,807 |
| Non-interest income: |  |  |  |  |  |  |  |  |  |  |
| Deposit service charges and fees |  | 5,482 |  | 6,064 |  | 5,815 |  | 23,402 |  | 21,685 |
| Gain (loss) on sale of loans, net |  | (335) |  | (613) |  | 19,003 |  | $(2,570)$ |  | 24,394 |
| Gain (loss) on investment securities, net |  | 320 |  | 135 |  | 590 |  | $(15,805)$ |  | 6,446 |
| Lease financing |  | 14,153 |  | 13,180 |  | 14,041 |  | 54,111 |  | 53,263 |
| Other non-interest income |  | 7,193 |  | 4,306 |  | 6,173 |  | 18,498 |  | 28,365 |
| Total non-interest income |  | 26,813 |  | 23,072 |  | 45,622 |  | 77,636 |  | 134,153 |
| Non-interest expense: |  |  |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 69,902 |  | 66,097 |  | 70,561 |  | 265,548 |  | 243,532 |
| Occupancy and equipment |  | 10,770 |  | 11,719 |  | 12,817 |  | 45,400 |  | 47,944 |
| Deposit insurance expense |  | 6,205 |  | 4,398 |  | 3,471 |  | 17,999 |  | 18,695 |
| Professional fees |  | 3,028 |  | 3,184 |  | 8,023 |  | 11,730 |  | 14,386 |
| Technology |  | 22,388 |  | 19,813 |  | 18,221 |  | 77,103 |  | 67,500 |
| Discontinuance of cash flow hedges |  | - |  | - |  | 44,833 |  | - |  | 44,833 |
| Depreciation and impairment of operating lease equipment |  | 12,547 |  | 12,646 |  | 15,769 |  | 50,388 |  | 53,764 |
| Other non-interest expense |  | 23,639 |  | 20,248 |  | 14,165 |  | 72,142 |  | 56,921 |
| Total non-interest expense |  | 148,479 |  | 138,105 |  | 187,860 |  | 540,310 |  | 547,575 |
| Income before income taxes |  | 81,792 |  | 117,083 |  | 63,531 |  | 375,132 |  | 449,385 |
| Provision (benefit) for income taxes |  | 17,585 |  | 29,233 |  | $(61,724)$ |  | 90,161 |  | 34,401 |
| Net income | \$ | 64,207 | \$ | 87,850 | \$ | 125,255 | \$ | 284,971 | \$ | 414,984 |
| Earnings per common share, basic | \$ | 0.83 | \$ | 1.13 | \$ | 1.42 | \$ | 3.55 | \$ | 4.52 |
| Earnings per common share, diluted | \$ | 0.82 | \$ | 1.12 | \$ | 1.41 | \$ | 3.54 | \$ | 4.52 |

BANKUNITED, INC. AND SUBSIDIARIES AVERAGE BALANCES AND YIELDS
(Dollars in thousands)

|  | Three Months Ended December 31, 2022 |  |  |  | Three Months Ended September 30, 2022 |  |  |  | Three Months Ended December 31, 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance | Interest <br> (1) | Yield/ <br> Rate <br> (1)(2) |  | Average Balance | Interest <br> (1) | Yield/ Rate <br> (1)(2) |  | Average Balance | Interest <br> (1) | Yield/ <br> Rate <br> (1)(2) |
| Assets: Interest earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 24,624,062 | \$ 292,272 | 4.72\% | \$ | 24,053,742 | \$ 248,168 | 4.11\% | \$ | 22,919,535 | \$ 201,345 | 3.50\% |
| Investment securities (3) |  | 9,788,969 | 106,034 | 4.33\% |  | 9,981,486 | 77,840 | 3.12\% |  | 10,113,026 | 38,889 | 1.54\% |
| Other interest earning assets |  | 710,315 | 7,345 | 4.10\% |  | 596,879 | 4,031 | 2.68\% |  | 1,184,056 | 1,397 | 0.47\% |
| Total interest earning assets |  | 35,123,346 | 405,651 | 4.60\% |  | 34,632,107 | 330,039 | 3.80\% |  | 34,216,617 | 241,631 | 2.81\% |
| Allowance for credit losses |  | $(137,300)$ |  |  |  | $(133,828)$ |  |  |  | $(149,319)$ |  |  |
| Non-interest earning assets |  | 1,837,156 |  |  |  | 1,703,371 |  |  |  | 1,767,850 |  |  |
| Total assets | \$ | 36,823,202 |  |  | \$ | 36,201,650 |  |  | \$ | 35,835,148 |  |  |

## Liabilities and

Stockholders' Equity:
Interest bearing liabilities:

| Interest bearing demand deposits | \$ | 2,183,854 | \$ | 6,704 | 1.22\% | \$ | 2,306,906 | \$ | 4,104 | 0.71\% | \$ | 3,058,355 | \$ | 1,481 | 0.19\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings and money market deposits |  | 12,054,892 |  | 68,001 | 2.24\% |  | 13,001,566 |  | 39,838 | 1.22\% |  | 13,460,084 |  | 9,619 | 0.28\% |
| Time deposits |  | 3,960,111 |  | 19,698 | 1.97\% |  | 3,255,869 |  | 9,264 | 1.13\% |  | 3,399,302 |  | 2,531 | 0.30\% |
| Total interest bearing deposits |  | 18,198,857 |  | 94,403 | 2.06\% |  | 18,564,341 |  | 53,206 | 1.14\% |  | 19,917,741 |  | 13,631 | 0.27\% |


| Federal funds purchased |  | 175,637 | 1,677 | 3.74\% |  | 153,905 | 833 | 2.12\% |  | 56,793 | 13 | 0.09\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FHLB advances |  | 6,125,435 | 53,084 | 3.44\% |  | 4,739,457 | 26,890 | 2.25\% |  | 1,909,450 | 8,957 | 1.86\% |
| Notes and other borrowings |  | 721,044 | 9,260 | 5.14\% |  | 721,164 | 9,259 | 5.14\% |  | 721,525 | 9,257 | 5.13\% |
| Total interest bearing liabilities |  | 25,220,973 | 158,424 | 2.49\% |  | 24,178,867 | 90,188 | 1.48\% |  | 22,605,509 | 31,858 | 0.56\% |
| Non-interest bearing demand deposits |  | 8,237,885 |  |  |  | 8,749,794 |  |  |  | 9,330,805 |  |  |
| Other non-interest bearing liabilities |  | 879,207 |  |  |  | 697,440 |  |  |  | 785,254 |  |  |
| Total liabilities |  | 34,338,065 |  |  |  | 33,626,101 |  |  |  | 32,721,568 |  |  |
| Stockholders' equity |  | 2,485,137 |  |  |  | 2,575,549 |  |  |  | 3,113,580 |  |  |
| Total liabilities and stockholders' equity | \$ | 36,823,202 |  |  | \$ | 36,201,650 |  |  | \$ | 35,835,148 |  |  |
| Net interest income |  |  | \$ 247,227 |  |  |  | \$ 239,851 |  |  |  | \$ 209,773 |  |
| Interest rate spread |  |  |  | 2.11\% |  |  |  | 2.32\% |  |  |  | 2.25\% |
| Net interest margin |  |  |  | 2.81\% |  |  |  | 2.76\% |  |  |  | 2.44\% |

(1) On a tax-equivalent basis where applicable
(2) Annualized
(3) At fair value except for securities held to maturity

BANKUNITED, INC. AND SUBSIDIARIES
AVERAGE BALANCES AND YIELDS
(Dollars in thousands)

Assets:
Interest earning assets:
Loans
Investment securities ${ }^{(2)}$
Other interest earning assets
Total interest earning assets
Allowance for credit losses
Non-interest earning assets
Total assets
Liabilities and Stockholders' Equity:
Interest bearing liabilities:
Interest bearing demand deposits
Savings and money market deposits
Time deposits
Total interest bearing deposits
Federal funds purchased
FHLB advances
Notes and other borrowings
Total interest bearing liabilities
Non-interest bearing demand deposits
Other non-interest bearing liabilities Total liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest income
Interest rate spread
Net interest margin

| Years Ended December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 |  |  |  |  | 2021 |  |  |  |  |
|  | Average Balance | Interest (1) |  | Yield/ Rate <br> (1) |  | Average Balance | Interest ${ }^{(1)}$ |  | Yield/ Rate <br> (1) |
| \$ | 23,937,857 | \$ | 947,386 | 3.96\% | \$ | 23,083,973 | \$ | 814,101 | 3.53\% |
|  | 10,081,701 |  | 283,081 | 2.81\% |  | 9,873,178 |  | 155,353 | 1.57\% |
|  | 675,068 |  | 15,709 | 2.33\% |  | 1,093,869 |  | 6,010 | 0.55\% |
|  | $\begin{array}{r} 34,694,626 \\ (132,033) \end{array}$ |  | 1,246,176 | 3.59\% |  | $\begin{array}{r} 34,051,020 \\ (197,212) \end{array}$ |  | 975,464 | 2.86\% |
|  | 1,721,570 |  |  |  |  | 1,770,685 |  |  |  |
| \$ | 36,284,163 |  |  |  | \$ | 35,624,493 |  |  |  |
| \$ | 2,538,906 |  | 13,919 | 0.55\% | \$ | 3,027,649 |  | 8,550 | 0.28\% |
| \$ | 12,874,240 |  | 130,705 | 1.02\% |  | 13,339,651 |  | 43,082 | 0.32\% |
|  | 3,338,671 |  | 35,348 | 1.06\% |  | 3,490,082 |  | 15,964 | 0.46\% |
|  | 18,751,817 |  | 179,972 | 0.96\% |  | 19,857,382 |  | 67,596 | 0.34\% |
|  | 157,979 |  | 2,723 | 1.72\% |  | 33,945 |  | 30 | 0.09\% |
|  | 4,383,507 |  | 97,763 | 2.23\% |  | 2,622,723 |  | 59,116 | 2.25\% |
|  | 721,223 |  | 37,033 | 5.13\% |  | 721,803 |  | 37,018 | 5.13\% |
|  | 24,014,526 |  | 317,491 | 1.32\% |  | 23,235,853 |  | 163,760 | 0.70\% |
|  | 8,861,111 |  |  |  |  | 8,480,964 |  |  |  |
|  | 708,473 |  |  |  |  | 784,031 |  |  |  |
|  | 33,584,110 |  |  |  |  | 32,500,848 |  |  |  |
|  | 2,700,053 |  |  |  |  | 3,123,645 |  |  |  |
| \$ | 36,284,163 |  |  |  | \$ | 35,624,493 |  |  |  |
|  |  | \$ | 928,685 |  |  |  | \$ | 811,704 |  |
|  |  |  |  | 2.27\% |  |  |  |  | 2.16\% |
|  |  |  |  | 2.68\% |  |  |  |  | 2.38\% |

[^0](2) At fair value except for securities held to maturity

## BANKUNITED, INC. AND SUBSIDIARIES <br> EARNINGS PER COMMON SHARE (In thousands except share and per share amounts)

|  | Three Months Ended December 31, |  |  |  | Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  | 2022 |  | 2021 |  |
| Basic earnings per common share: |  |  |  |  |  |  |  |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Net income | \$ | 64,207 | \$ | 125,255 | \$ | 284,971 | \$ | 414,984 |
| Distributed and undistributed earnings allocated to participating securities |  | $(1,519)$ |  | $(2,059)$ |  | $(5,075)$ |  | $(5,991)$ |
| Income allocated to common stockholders for basic earnings per common share | \$ | 62,688 | \$ | 123,196 | \$ | 279,896 | \$ | 408,993 |
| Denominator: |  |  |  |  |  |  |  |  |
| Weighted average common shares outstanding |  | 43,587 |  | 88,123,835 |  | 80,032,356 |  | 91,612,243 |
| Less average unvested stock awards |  | 207,275) |  | $(1,193,180)$ |  | $(1,224,568)$ |  | $(1,212,055)$ |
| Weighted average shares for basic earnings per common share |  | 36,312 |  | 86,930,655 |  | 78,807,788 |  | 90,400,188 |
| Basic earnings per common share | \$ | 0.83 | \$ | 1.42 | \$ | 3.55 | \$ | 4.52 |
| Diluted earnings per common share: |  |  |  |  |  |  |  |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Income allocated to common stockholders for basic earnings per common share | \$ | 62,688 | \$ | 123,196 | \$ | 279,896 | \$ | 408,993 |
| Adjustment for earnings reallocated from participating securities |  | (184) |  | (234) |  | (626) |  | (585) |
| Income used in calculating diluted earnings per common share | \$ | 62,504 | \$ | 122,962 | \$ | 279,270 | \$ | 408,408 |
| Denominator: |  |  |  |  |  |  |  |  |
| Weighted average shares for basic earnings per common share |  | 36,312 |  | 86,930,655 |  | 78,807,788 |  | 90,400,188 |
| Dilutive effect of certain share-based awards |  | 127 |  | - |  | 94 |  | 134 |
| Weighted average shares for diluted earnings per common share |  | 36,439 |  | 86,930,655 |  | 78,807,882 |  | 90,400,322 |
| Diluted earnings per common share | \$ | 0.82 | \$ | 1.41 | \$ | 3.54 | \$ | 4.52 |

## BANKUNITED, INC. AND SUBSIDIARIES SELECTED RATIOS

Financial ratios (4)
Return on average assets
Return on average stockholders' equity
Net interest margin ${ }^{(3)}$

| Three Months Ended December 31, |  | Years Ended December 31, |  |
| :---: | :---: | :---: | :---: |
| 2022 | 2021 | 2022 | 2021 |
| 0.69\% | 1.39\% | 0.79\% | 1.16\% |
| 10.3\% | 16.0\% | 10.6\% | 13.3\% |
| 2.81\% | 2.44\% | 2.68\% | 2.38\% |

December 31, 2022 December 31, 2021

## Asset quality ratios

Non-performing loans to total loans ${ }^{(1)(5)} \quad 0.42 \% \quad 0.87 \%$
Non-performing assets to total assets (2)(5)
$0.29 \% \quad 0.58 \%$
Allowance for credit losses to total loans

| $0.59 \%$ | $0.53 \%$ |
| ---: | ---: |
| $140.88 \%$ | $61.41 \%$ |

Net charge-offs to average loans
$0.22 \% \quad 0.29 \%$
(1) We define non-performing loans to include non-accrual loans and loans other than purchased credit deteriorated and government insured residential loans that are past due 90 days or more and still accruing. Contractually delinquent purchased credit deteriorated and government insured residential loans on which interest continues to be accrued are excluded from non-performing loans.
(2) Non-performing assets include non-performing loans, OREO and other repossessed assets.
(3) On a tax-equivalent basis.
(4) Annualized for the three month periods.
(5) Non-performing loans and assets include the guaranteed portion of non-accrual SBA loans totaling $\$ 40.3$ million or $0.16 \%$ of total loans and $0.11 \%$ of total assets at December 31, 2022 and $\$ 46.1$ million or $0.19 \%$ of total loans and $0.13 \%$ of total assets at December 31, 2021.

|  | BankUnited, Inc. | BankUnited, N.A. | BankUnited, Inc. | BankUnited, N.A. | Considered Well Capitalized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital ratios |  |  |  |  |  |
| Tier 1 leverage | 7.5\% | 8.4\% | 8.4\% | 9.6\% | 5.0\% |
| Common Equity Tier 1 ("CET1") risk-based capital | 11.0\% | 12.4\% | 12.6\% | 14.5\% | 6.5\% |
| Total risk-based capital | 12.7\% | 12.9\% | 14.3\% | 14.9\% | 10.0\% |

## Non-GAAP Financial Measures

PPNR is a non-GAAP financial measure. Management believes this measure is relevant to understanding the performance of the Company attributable to elements other than the provision for credit losses and the ability of the Company to generate earnings sufficient to cover estimated credit losses, particularly in view of recent volatility of the provision for credit losses. This measure also provides a meaningful basis for comparison to other financial institutions since it is commonly employed and is a measure frequently cited by investors and analysts. The following table reconciles the non-GAAP financial measure of PPNR to the comparable GAAP financial measurement of income before income taxes at the dates indicated (in thousands):

Income before income taxes (GAAP)
Plus: provision for credit losses
PPNR (non-GAAP)

| December 31, 2022 |  | September 30, 2022 |  | December 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 81,792 | \$ | 117,083 | \$ | 63,531 |
|  | 39,608 |  | 3,720 |  | 246 |
| \$ | 121,400 | \$ | 120,803 | \$ | 63,777 |

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BankUnited, Inc.
Investor Relations:
Leslie N. Lunak, 786-313-1698, llunak@bankunited.com
Source: BankUnited, Inc.


[^0]:    (1) On a tax-equivalent basis where applicable

